



The leading Cloud Executive Search Software
used by thousands of Executive Recruiters globally



www.dillistone.com



[@FileFinder](https://twitter.com/FileFinder)

FileFinder Executive Search Software is used by



Executive Search firms large and small globally

"FileFinder gives us the ability to support our core business regardless of the local technology infrastructure. To TRANSEARCH, FileFinder represents unparalleled support, a partner that understands our business, and providing an ever-evolving software solution – which is the bedrock of our 20-year relationship."

Celeste Whatley, CEO, TRANSEARCH International

TRANSEARCH
YOUR WORLD PARTNER IN EXECUTIVE SEARCH

EIM
EXCELLENCE IN MANAGEMENT

VALENTINE THOMAS
& PARTNERS

borrer
EXECUTIVE SEARCH

FRIISBERG & PARTNERS
INTERNATIONAL

Profile
SEARCH & SELECTION

SP&A
EXECUTIVE SEARCH

HAYS Executive

Principal
Search.

INTERSEARCH
worldwide organization of executive search firms

Charlesworth Kennedy
HEADHUNTERS

aims
international

SPECIALIZED
GROUP

KINSELLA
LEGAL

adrsearch

BRONZEGATE

boyden

STANTON CHASE

baxter | executive
search

REVEAL
GLOBAL INTELLIGENCE

NEW EUROPE
RESOURCING

Pendl
& Piswanger

Spengler Fox™
Talent, grown.

BUSHELL & CORNISH

Amrop

ODGERS BERNDTSON

SIGNIUM

Profiler
CONSULTING

PRO-FILE
MANAGEMENT CONSULTING

Watermark
SEARCH INTERNATIONAL

McKinney Consulting

J.White&Company
EXECUTIVE SEARCH • FINANCIAL SERVICES

What is FileFinder Executive Search Software?



Combines database, project management, web research and CRM



Designed specifically for executive recruitment



Cloud or server based



Work remotely from any device or through a browser



Work faster from MS Outlook



Source & import candidate profiles and resumes/CVs from the web



GDPR and other data privacy laws compliant



Monitor business development and KPIs



Save hours generating reports or share data in the Client Portal



 FileFinder
 GATEDTALENT

Gain access to senior-level passive candidates with our exclusive integration to GatedTalent

Data Migration



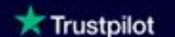
- ❖ Ikiru People's Data Analysts have a combined 30 years' experience of migrating data to FileFinder
- ❖ Over the years, we have migrated 100s of clients onto FileFinder – both large and small
- ❖ Expertise in data migrations from Bullhorn Invenias, Cluen Encore, Profile, Bond Adapt, Salesforce and ACT as well as from spreadsheets, MS Outlook contacts and GatedTalent connections
- ❖ Optional premium services such as data cleaning and de-duplication also available

“We first made the switch to FileFinder back in 2015. The transition was seamless and the support team have consistently been responsive and on-hand to answer any of our queries. As a business we have gained considerable value from using FileFinder. The team are able to collaborate more effectively, especially across our offices in Hong Kong and Singapore. There is a huge amount of functionality to extract from FileFinder, all of which allows us to better leverage ...



by Managing Director, ADR Search

Rated 4.7 / 5 | 324 reviews



User Adoption and Training Options



- ❖ Highly skilled trainers, with wealth of experience and knowledge about Executive Search and Interim recruitment processes
- ❖ A choice of dedicated or shared online training session ideal for new employees or as a refresher training
- ❖ Post Go-Live Q & A sessions



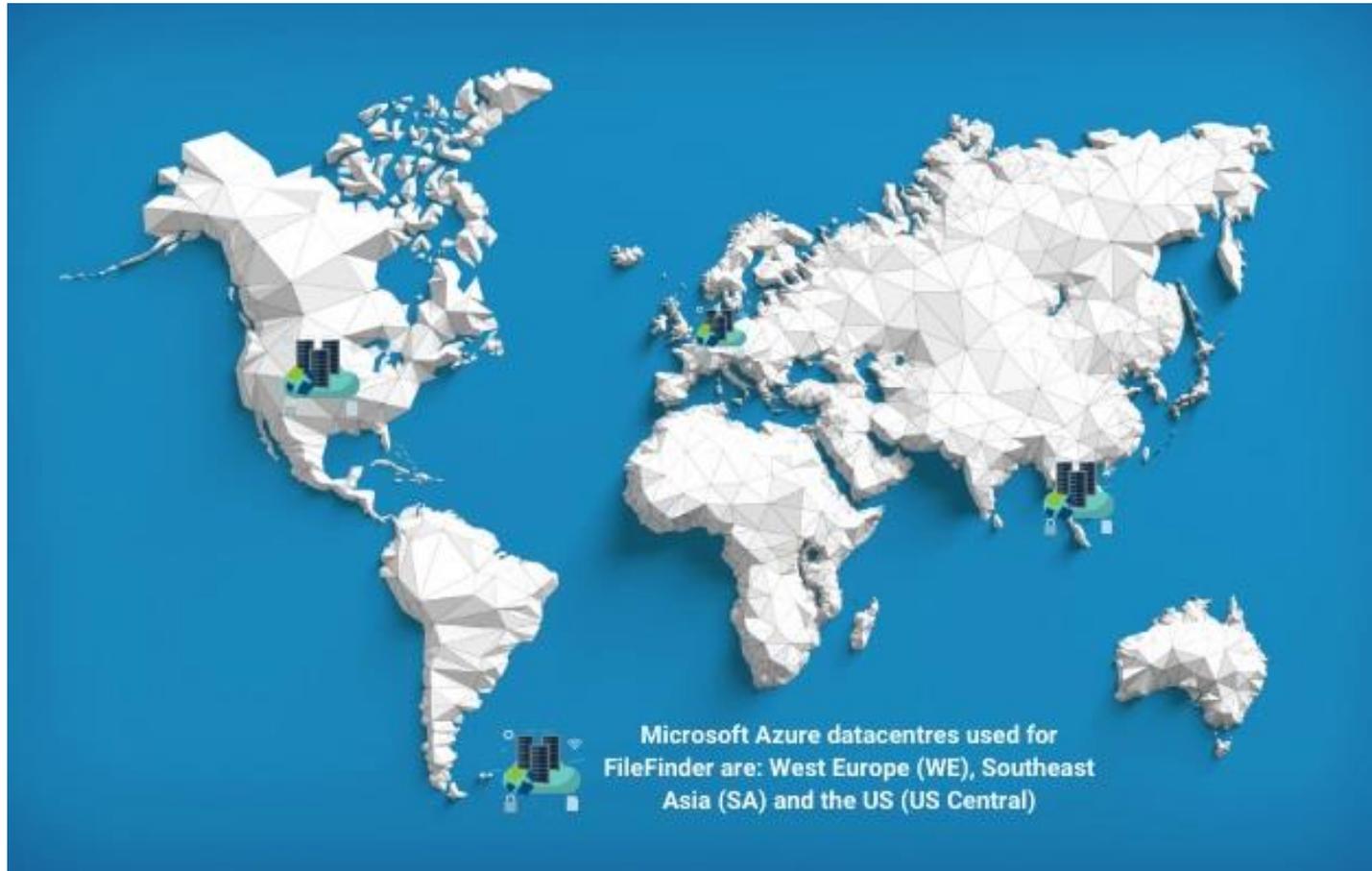
Meet Debbie Herring –
Ikiru People Training Manager
and Senior Trainer

FileFinder Security



- ❖ FileFinder uses a 2048-bit SSL certificate and 256-bit encryption in transit
- ❖ SQL Azure TDE (Transparent Data Encryption) ensures all customer databases, backups, and logs are encrypted at rest.
- ❖ Access is granted to FileFinder by a User ID and Password. The system-wide password complexity requirements, account lockout, forced password resets and password history options are all configurable.
- ❖ FileFinder has several user security levels that can be assigned to users according to their requirements and the requirements of the company.
- ❖ Users, roles, and permissions can all be configured to meet the security requirements of your organisation.
- ❖ We use Time-based One-Time Passcodes (TOTP) for MFA.
- ❖ Security information: https://www.dillistone.com/filefinder-security_information_saas/

Cloud Hosting, Resilience & Disaster Recovery



- ❖ Our clients' data is hosted in 3 Microsoft Azure datacenters:
 - West Europe (WE) in the Netherlands
 - Southeast Asia (SA) in Singapore
 - In the US (US Central)
- ❖ Data is backed up using SQL Azure automated backups. Full backups are created every week, differential backups every 12-24 hours, and transaction log backups every 5 to 10 minutes.
- ❖ Backup data is stored in geo-redundant storage blobs that are replicated to a paired Azure region.
- ❖ Disaster Recovery: In the event of a failure in the primary region, data will be restored within the corresponding paired region and our Azure DevOps release pipelines will deploy a new platform via code.



❖ All technical support calls are dealt in priority order based on their severity

Priority	Common Example	Response
Critical (P1)	Multiple users unable to work	1 hour
Serious (P2)	Single user unable to work	2 hours
Moderate (P3)	Single/multiple users with issue on a main business process	1 day
Minor (P4)	Product training question/query	2 days
Outside SLA (P7)	Scheduled upgrade/server move	N/A

❖ SLA: https://www.ikirupeople.com/ikiru_support_sla/

Post Implementation Support



- ❖ Dedicated Client Area on our website full of on-demand bite-size training videos
- ❖ Monthly no-cost training clinics
- ❖ Access to 24/5 technical and user support via our global offices for out-of-hours support rated excellent on Trustpilot



Client video testimonials



“FileFinder has always been very reliable. Because it is a very modern system on a modern platform, we don’t have any issues with reliability. And, if there are significant upgrades that need to happen, we get very good warning around those. I think we have great support with FileFinder if we need it.”

Jenny Fox, JSD Consulting (UK)

- Hunt Scanlon Top 40 Higher Education Recruitment Firm
- Chose FileFinder in 2017 for its logical nature and flow
- Uses the Client Portal to share data with search committees

- Boutique search firm for Asset & Wealth Management
- Uses FileFinder since 2008, migrating from own software
- Moved to a Cloud environment during the pandemic

“Our reputation and our competitive edge is built around our data and how we use it, and FileFinder is the engine of that offering. The key thing for us in selecting FileFinder was your years of experience working with one of the world’s premier search firms - that’s been invaluable.”

Basil Reid Thomas, Valentine Thomas & Partners (UK)



- Privately owned search firm
- Uses FileFinder since 2007
- Selected FileFinder over 3 competitive suppliers
- Uses the reporting tool for client reports and internal KPI management



“What I specifically like about FileFinder is the project management capabilities. We use various reports for portfolio management purposes and client reporting, but also for internal purposes. The team has some certain KPIs and targets to reach, and FileFinder can provide you with activity reports on both consultants and researchers.”

Jean-Marc Benker, ProfilerConsulting (Belgium & Luxembourg)

Case studies and testimonials



- US-based search firm catering to small businesses and large corporations
- Migrated from MS Dynamics
- Reports efficiency gains
- [Read the testimonial](#)



- Executive search and Interim business in Australia
- Uses the browser version to operate remotely
- Describes FileFinder as it 'secret weapon'
- [Read the testimonial](#)



- Boutique search firm in Switzerland
- Migrated from generic recruitment software to FileFinder for its search-centric approach
- [Read the case study](#)



- UK legal search firm
- Migrated from a less intuitive product
- Works with PCs and Macs remotely
- [Read the testimonial](#)



- AESC member
- Leading search firm in Australia
- Migrated from Invenias
- Uses FileFinder since 2016
- [Read the case study](#)



- AESC member with 60 offices in more than 40 countries
- Used FileFinder for 20 years
- Praises our unparalleled support regardless of local technology infrastructure
- [Read the testimonial](#)

[More testimonials](#)

Excellent Trustpilot reviews



Istvan
1 review

★★★★★ Verified

Quick

Quick, seamless and professionally mandated upload of FileFinder software. Excellent rating.



Jackie
1 review

★★★★★ Verified

Great service in difficult times

Given the current lockdown situation I was surprised by the speed of your response. Thank you.



Managing Director, ADR Search
1 review

★★★★★ Invited

We first made the switch to FileFinder...

We first made the switch to FileFinder back in 2015. The transition was seamless and the support team have consistently been responsive and on-hand to answer any of our queries. As a business we have gained considerable value from using FileFinder. The team are able to collaborate more effectively, especially across our offices in Hong Kong and Singapore. There is a huge amount of functionality to extract from FileFinder, all of which allows us to better leverage technology in order to streamline our business and manage our customer data. The search capabilities along with the reports functionality have proven to be very effective tools. The support team have worked closely with us to tailor the platform to our needs both as a business and as individual users. Speed and reliability have always been a strong point. Owen in particular has been a fantastic person to work with over the years ; he knows the software inside out and always makes himself available to help , however big or small the query is.



Brenda
1 review

★★★★★ Verified

Jon did a great job reaching out to me...

Jon did a great job reaching out to me several times to finally get me and resolve the issue. And also added value by making introductions available to me as well. Not to mention Warren and Fred are awesome as well.



Kelly
1 review

★★★★★ Verified

The person who answered the phone...

The person who answered the phone wasn't someone who deals with FF but had already identified the information that would be needed. This meant that my issues was resolved more quickly. The instructions sent to me to were clear and easy to follow.

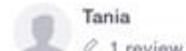


Sabrina
1 review

★★★★★ Verified

Great system

Great system. Easy to use.



Tania
1 review

★★★★★ Verified

I was unable to retrieve documents from...

I was unable to retrieve documents from FF. I call the support, and was promptly attended. Great customer service.



Russell
4 reviews

★★★★★ Verified

Amazing CRM system and people = world class company

What are great CRM system and team in place, they are always there to help, a special mention to Michaela, Dan and Tom, you are all amazing

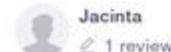


Steven
1 review

★★★★★ Verified

I have always found their service excellent.

I have always found their service excellent. They are very fast to respond to my needs and usually are able to fix my concerns within minutes. They are the best at what they do.



Jacinta
1 review

★★★★★

Watermark Search Australia

Watermark Search International have used FF to enable our Search and Interim businesses for many years and recently upgraded to FF V10 and FF Anywhere. It has been great to be able to access our data remotely and has been particularly useful to the Interim business which needs to work at pace. Having this flexibility has also ensured that we have been able to operate our business from home during the global pandemic. The support team are fast to respond to any queries and they are always pleasant and helpful.



**Find out how FileFinder can support
your Executive Search firm:**

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www.dillistone.com

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UK/EMEA: +44 (0)20 7749 6100

Australia/Asia: +61 (0)2 8322 8109




IKIRU
PEOPLE

Introduction

WHO WE ARE

- Part of Dillistone Group Plc, global leader in the supply of technology solutions and services to recruitment, staffing and executive search businesses, as well as corporate HR teams around the world.
- Behind some of the best-known brands in the recruitment technology market.
- Team of more than 100 people spans three continents, offering exceptional service and 24/5 support to clients around the globe.



30
years history



18,000
recruiters



70
countries



50,000
tests/month

WHAT WE DO

Voyager 

Easy-to-use, innovative, all-in-one recruitment software that streamlines recruitment processes and automates mundane admin tasks, making businesses more efficient, customer-centric and competitive.

 Talentis
.GLOBAL

Leading cloud executive search software. Fast, easy to use, and efficient, it offers a transformational approach to sourcing and recruiting candidates with built-in search across 250M+ public profiles and virtually no data entry.

isv.online

Market leader in online skills testing and training, working with consultancies and employers to help them secure and retain the best talent. ISV gets the recruitment process right by avoiding bad hires and improving onboarding.

 GATEDTALENT

The private network designed to allow senior executives from more than 100 countries to share their information, achievements and aspirations with recruiters, all while supporting GDPR compliance.

 FileFinder

Established executive search software used by thousands of executive search recruiters globally combining database, project management, web research and CRM tools designed specifically for executive search and headhunting.

Voyager Infinity is fully integrated with ISV.Online Skills Testing

FileFinder SaaS clients benefit from no-cost access to Talentis and senior-level candidates who are GatedTalent members



We are Ikiru People

(Teambuilding event, February 2020)

IKIRU PEOPLE